

**comCables™**  
STRUCTURED CABLING



**We're with you.**



## Why We're Different

We exist to serve and empower our  
Customers, Constituents, and Communities



### RELATIONSHIPS

Relationships are above all else.

We put the relationships first. Every new relationship is assigned an account manager with the added value of anticipating and identifying their needs with timely solutions. ■



### TRUST

We build trust and respect in our relationships.

No task is too great or small for our team. We work harder and make sure your products are delivered on time. We trust in our products' reliability and their performance. ■



### INTEGRITY

We are honest and do business with integrity.

We pride ourselves on accurate orders and offer a no-hassle product return policy. We work closely in our relationships to deliver them cost-effective products, services, and solutions while adhering to the highest standards of ethics and business conduct. ■



### COMMUNITY

We are committed and passionate about giving back to our communities.

We encourage our team members to get involved and make a positive difference. comCables supports a number of community organizations and we work alongside them to create a lasting impact. ■



### PERFORMANCE

We are high performing and results oriented.

There is no standing still. Markets evolve. Performance must improve. We are ready. The comCables team is equipped with professional industry specialists and product experts. ■



### QUALITY

We strictly manufacture standards-based products.

Our products exceed the needs of our partners. We provide our customers with the highest quality products to ensure their success. ■

**Products don't communicate...**  
**People do.**



## Inside comCables

Founded in 1999, comCables is a premier manufacturer of end to end structured cabling solutions. Headquartered in Denver, Colorado, comCables is a leader in the structured cabling industry. Equipped with technical experts and a dedicated team of industry professionals, comCables is committed to providing a World Class Experience. At comCables, We're with you.

**CCCA** In 2011, comCables was invited to join the CCCA, Communications Cable Connectivity Association, a group of the industry's leading manufacturers and distributors who are committed to maintaining and policing product integrity in the structured cabling industry. ■



**Bicsi** comCables is a Bicsi Corporate member. BICSI is a professional association supporting the information technology systems (ITS) industry. ■







## Structured Cabling

comCables manufactures end-to-end copper & fiber optic structured cabling solutions including: Cat 5e, Cat 6 & 6A cable systems.



WORKSTATIONS/OUTLETS



TELECOM ROOM / WIRING CLOSET



FIBER OPTIC



RACKS / CABLE MANAGEMENT



WIRE & CABLE



TOOLS / TEST EQUIPMENT / INSTALLATION ACCESSORIES

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## Product Quality Assurance

### comCables Products are "Buy American Act" Compliant

Many government projects today have "Buy American Act" requirements with which comCables' products are compliant. To fully understand how to comply with the "Buy American Act," download the white paper and comCables product specifications from our website: [www.comCables.com](http://www.comCables.com).



### Our manufacturing facilities are ISO and/or Six Sigma Certified.

- Products are Buy American Compliant
  - Taiwan chosen for Buy American Act
  - Includes TAA-ARRA-WTO-GPA
- Products are ETL or UL Safety Listed
  - Code Compliant
- All products ETL / UL Performance
  - Standards based construction

### Listing with the UL/ETL

- This requires changes / modifications



### 3rd Party Quality Control checks before shipment

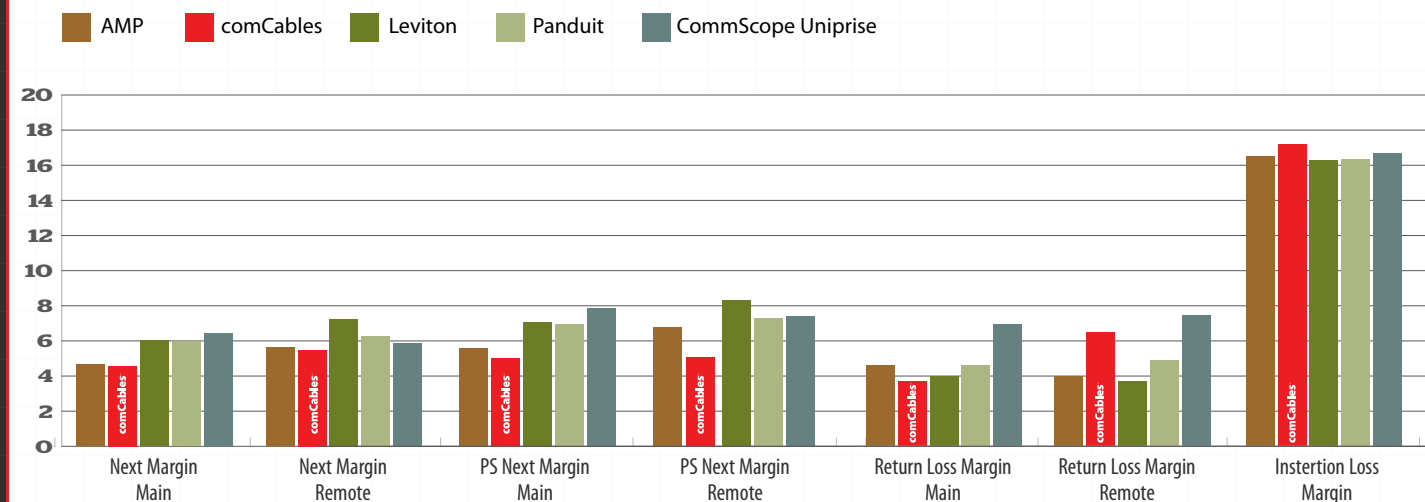
- UL Holographic
- Performance Testing
- Lot Tracking





## 3<sup>RD</sup> Party Structured Cabling Results

Products Tested were Independently Verified to Exceed Industry Standards.



To ensure the integrity of our products, comCables enlisted a principal certifying firm, Compass Telecommunications Consulting Corporation, to administer an independent performance test. As the chart above illustrates, the comCables structured cabling system performs above Industry Standards.

The testing was performed on October 29, 2010 with a Fluke cable analyzer, model DX-1800, on a total of sixty (60) Category 6, 2 –Connector, permanent links. The Category 6 permanent links were tested by an Intertek Field Verification Partner (FVP) to the requirements contacted in the following standard:

ANSI/TIA- 568-C.2-2009: Balanced Twisted-Pair Telecommunications Cabling and Components Standards, dated August, 2009.

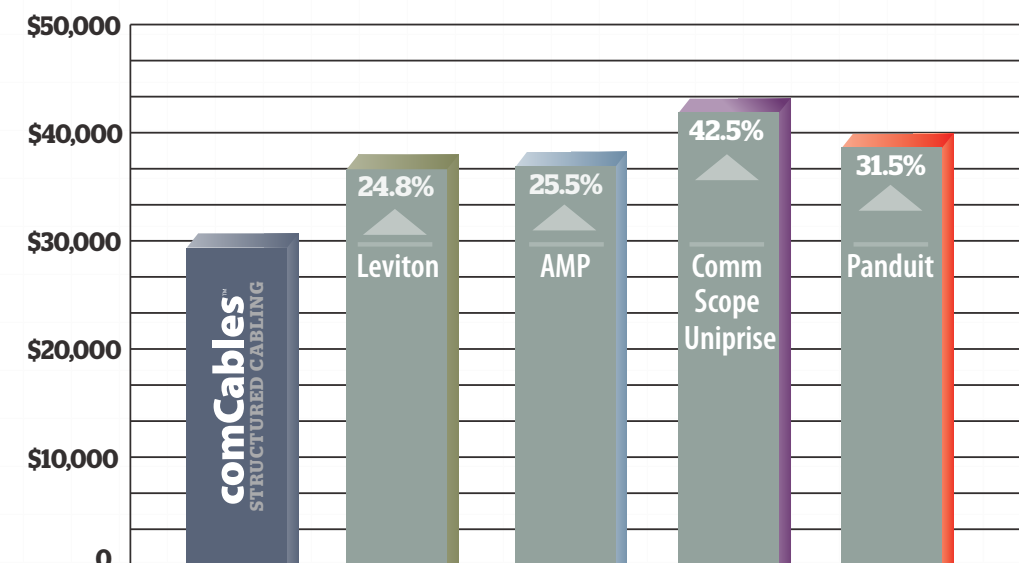
All the permanent links were found to be in compliance with the standard. The report was covered by Intertek project number G100264045.

Full test results available at [comcables.com/brochures](http://comcables.com/brochures)



## We're Winning Against Big Brands

More and more people realize paying more for big brand name products doesn't actually provide better performance. In fact, paying more for products that perform equally will decrease channel profits, put you at a project disadvantage, and cost the end-user additional budget dollars.



### PRICE COMPARISON ON 480 STATION JOB

Based on Cat 6e (250 MHz) 4pr CMP cable, modular patch panels, horizontal wire managers (front and back), jacks, equipment racks, workstation and equipment room patch cords and faceplates. Prices based on estimates gathered by comCables.



**We're with you.**

## **comCables Total Assurance**

What does our warranty say about comCables? That we stand behind the quality of our products long after they leave our facility. If you have a problem with a comCables product or we make a mistake, we will make it right - period.

### **25 Year Application Assurance**

> Guarantees that applications designed to work on the cabling type being installed (Category 5e, 6, 6A) will perform to standards for 25 years.

### **Lifetime Warranty**

> Ensures our products to be free of defects in materials that would cause performance or safety degradation. This warranty covers the replacement of our materials.

**comCables.com | 866.302.3301**